



Member of  **NIEDAX GROUP**

**ELECTRICAL & INSTRUMENTATION
PACKAGE FOR PLANTS**

ABOUT US

We are an Italian company operating for more than 30 years in the design, production and procurement of instrumentation & electrical bulk materials for industrial plants. Starting in 1990 as a distributor of electrical materials, over the years Spina has evolved into an international group dedicated to delivering tailor-made solutions across various sectors: Oil&Gas, Energy, Industrial, Petrochemical, Infrastructure and Naval. Each sector is approached with a specialized focus, ensuring that our solutions address the unique demands of each industry.

OUR MISSION

Taking care of your project in every single step: a custom full electrical and instrumentation package for plants. From the analysis of the project needs to execution. Our commitment is to be a dedicated partner throughout the entire lifecycle of your project.

WE DESIGN, WE PRODUCE, WE SUPPLY, WE SUPPORT.

BUSINESS UNITS

We are organized in 4 business units: **Production, Electrical & Instrumentation Packages, Laboratories & Workshops and Spares & Consumables.** The Italian headquarter coordinates the international development through branches and agencies all over the world in order to assure assistance and convenient access to our products in your project location.

**YOUR UNIQUE PARTNER PROVIDING
EXPERTISE IN THE MOST CHALLENGING
INDUSTRIAL PROJECTS.**



THE COMPANY

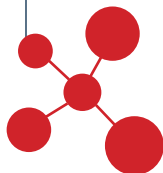
1990



Franco Spina establishes his first company, RA.EL. In few years it becomes Spina Group Srl.

BUSINESS UNITS

4



Production,
E&I Packages,
Laboratories & Workshops,
Spares & Consumables

EMPLOYEES

100

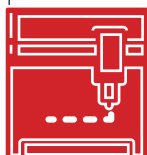


Spina has
more than 100
employees across
6 countries



PRODUCTION BRANDS

3



Spina has 4
production brands:
Schiavetti Tekno,
Eurocavi, Atex

PRODUCT CATEGORIES

16



Spina offers 16 product
categories

BRANCHES

6



Mexico, USA
The Netherlands,
UAE, Guyana and
Mozambique

OUR WORKING PROCESS

We follow every single phase of the project in order to provide the best solution to the customer according to the required certifications.



ANALYSIS OF CUSTOMER NEEDS

- Analysis of project needs
- Technical specifications analysis
- Economic analysis



STRATEGY

- Project team created according to product category
- Procurement/production
- Technical and commercial support



DEVELOPMENT

- Order management
- Production
- Technical book, manuals and certificates
- Testing



LOGISTICS

- Marking and tagging
- Packaging
- Pre-shipping inspection
- Shipping



ON SITE

- Commissioning & startup
- On site supervision

LATEST PROJECTS





PRODUCTION

The business unit is composed of four production units: **Schiavetti Tekno, Eurocavi, Atex, and ITE**, producing cable tray systems, poles & racks, standard and special electrical industrial cables, explosion proof and waterproof electrical equipment for industrial environments and instrumentation fittings and valves.

Every product can be customized in accordance with national and international standards.

SCHIAVETTI TEKNO

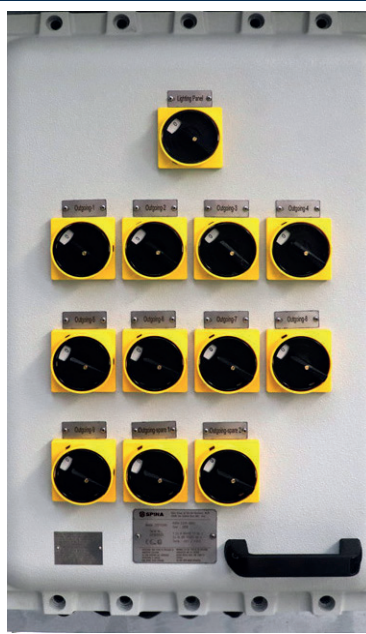
- Closed/perforated cable trays
- Bolts, brackets and plates
- Fixing accessories
- Cable tray covers
- Cable ladders
- Profiles
- Poles & racks

EUROCAVI

- LV and MV cables
- Coaxial energy and fiber optical cables
- Instrument cables and thermocouples
- Cable accessories

ATEX

- Lighting fixtures
- Junction boxes
- Control stations
- Local panels
- Plugs and sockets
- Cable glands
- Accessories





E&I PACKAGES

The business unit **designs and realizes systems** that ensure the safety of goods and people, such as switchboard panels, grounding systems, tracing, heating and maintenance systems for industrial and thermohydraulic processes. **It performs feasibility and industrial panel sizing studies, lighting calculations** and creates 3D renders in order to find the best solution for the customer.

⚙️ LIGHTING

- LED linear fixtures
- LED emergency fixtures
- Emergency exit
- LED high & low bay
- LED floodlight
- LED street lighting

(for both safe and Ex areas)

⚙️ POLES

- Street lighting poles
- Floodlight towers
- High mast
- Accessories for poles

⚙️ GROUNDING

- Earthing and grounding system
- Lighting system
- Equipotential connections & accessories
- Bare and insulated conductors
- Earthing pits
- Surge arrester

⚙️ ELECTRICAL DISTRIBUTION

- MV/LV switchboards
- LV distribution boards
- Control panels
- Portable field panel
- Socket panel
- MV/LV transformers

⚙️ CONDUITS

- Galvanized rigid steel conduit
- Stainless steel rigid conduit

(applicable standards as for project needs)





LABORATORIES & WORKSHOPS

The business unit provides **solutions based on the study of individual project specifications and related analytical methods and available spaces. It designs, supplies and installs** turn-key laboratories for the analysis of chemical, metallurgical & physical properties in oil & gas, chemicals and power generation sectors and workshops for maintenance, repair, test and upgrade of any kind of onshore and offshore industrial plants.

🏢 LABORATORIES

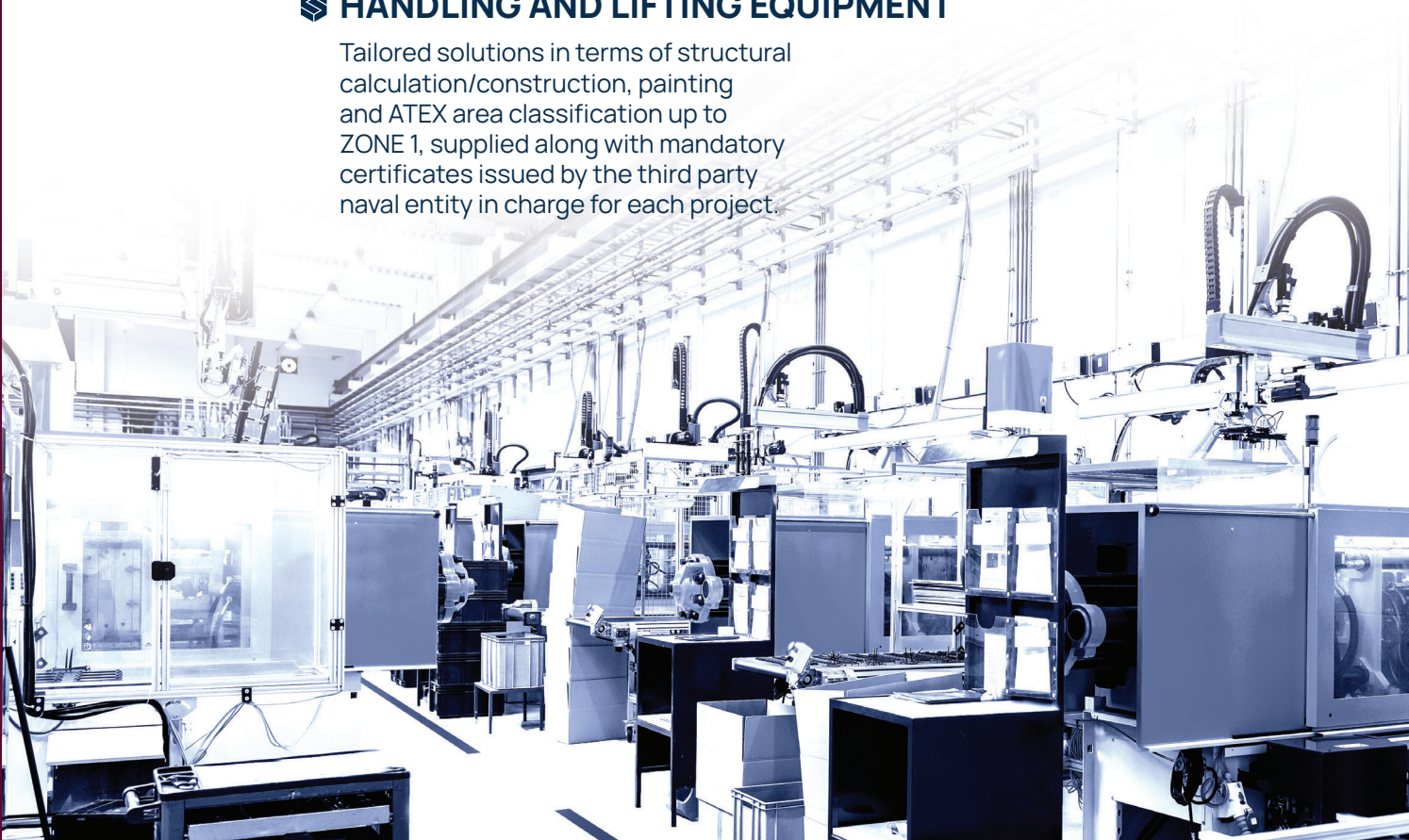
- Industrial furnitures
- Equipment, analyzers and Instrumentation
- Fume hoods
- Air Treatment system
- Gas distribution system
- Utilities
- Upgrade of exisiting laboratories
- Chemicals & reagents
- Manual samplers for multi-phase fluids
- Samplers for gases & liquids

🏢 WORKSHOPS

- Industrial furnitures
- Shelving system
- Measurement & calibration benches
- Physical and mechanical testing equipment
- Lifting and handling system
- Metal forming machine tools
- Manual tools and consumables
- Electrical and pneumatic tools
- Welding bays
- Welding accessories and consumable

🏢 HANDLING AND LIFTING EQUIPMENT

Tailored solutions in terms of structural calculation/construction, painting and ATEX area classification up to ZONE 1, supplied along with mandatory certificates issued by the third party naval entity in charge for each project.





SPARES & CONSUMABLES

The business unit supplies items and devices for the management of plants. A dedicated technical office provides **interchangeable products and customized services**. The business unit, with its own warehouse, offers also an e-procurement service that allows to optimize the purchase by reducing time in terms of order fulfillment.

SAFETY

- Head, hand and foot protection
- Respiratory protection
- Fall prevention
- First Aid
- Clothing

OIL & LUBRICANTS

- Lubricant Oils
- Special Solid lubricants
- Synthetic lubricants
- Bond breakers
- Industrial Greases

SPARE PARTS

- Flanges and gaskets
- Valves
- Batteries
- Electrical Consumables
- Others

TOOLS

- Manual Tools
- Electrical and Pneumatic tools
- Tool boxes and bags
- Shelving and tools organizer



SPINA GROUP IS MEMBER OF NIEDAX GROUP

Niedax Group is one of **the leading suppliers of cable management systems worldwide.**

More than **2,700 employees** are currently working for Niedax Group, in **over 30 countries.** Niedax offers **around 50,000 items** in the electrical installation sector. Its products are mainly used in **public buildings, tunnels, infrastructure projects, industrial and automotive plants, maritime systems,** as well as in **the energy sector and shipbuilding.** The Niedax Group, headquartered in **Linz/Rhine, Germany,** has been family-owned since its founding in **1920.**

For us, “**WE**” means **acting together, inspiring each other, and providing support.**

It's the daily work, carried out with the **passion** that identify us.

We work as a team, creating a **culture of sharing** that has written and continues to write our story.

**WE GENERATE SAFE AND FLEXIBLE SOLUTIONS TO BRING ENERGY IN THE WORLD.
ENERGY FOR LIFE.**

OUR VALUES



PASSION

«Simple things become extraordinary when done with passion.» Franco Spina

This passion **is the essential element that gives life to our new ideas and brings all projects to completion.**



TEAMWORK

We work together, sharing ideas and skills.

Each team member contributes with their unique perspectives to overcome challenges and achieve great objectives. **Together WE can.**



FLEXIBILITY

Adaptability is key in a constantly changing world.

We are ready to embrace new challenges and adjust our strategies accordingly, responding reactively to the needs of our clients.



GROWTH

We believe in constant evolution and continuous improvement.

Our culture embraces and encourages experimentation.

It is from here that we grow, both personally and within the company context.



SUSTAINABILITY

At Spina Group, we take a practical approach to sustainability, aiming to reduce our environmental impact through mindful actions and adherence to best practices.

We are committed to minimizing the environmental impact of our activities and delivering quality services in a responsible and eco-conscious manner.

Our sustainability approach is guided by our Integrated Policy for Quality, Environment, Health and Safety, which aligns with the principles of UNI EN ISO 9001 and UNI EN ISO 14001 standards.



COMPLIANCE

We ensure compliance with all applicable environmental laws, regulations, and other relevant requirements.



POLLUTION PREVENTION

We prioritize pollution prevention through effective waste management, reducing non-recoverable waste and promoting responsible disposal of packaging, toner, and plastic.



RESOURCE EFFICIENCY

We are dedicated to the rational and sustainable use of natural resources, such as water, energy, and raw materials, in all aspects of our business.



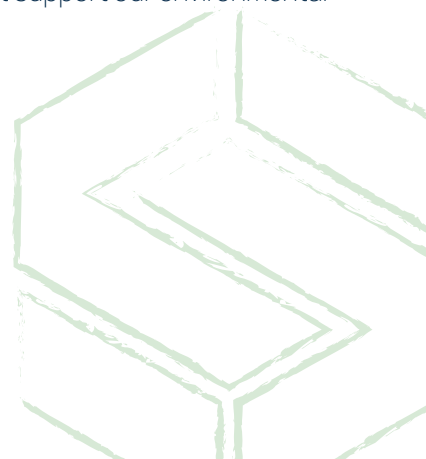
EMPLOYEE ENGAGEMENT

Our employees are a crucial resource; we invest in training and awareness to manage processes that support our environmental objectives.



CONTINUOS IMPROVEMENT

We regularly review our processes and systems to identify new opportunities for enhancing our environmental and quality management.



CLIENTS

Ansaldo Energia

Arkad - ABB

Autostrade per l'Italia

Baker Hughes

Enel

Eni

Gruppo Snam

Maire Tecnimont

Petrofac

Saipem

Sonatrach

Techint

Technip

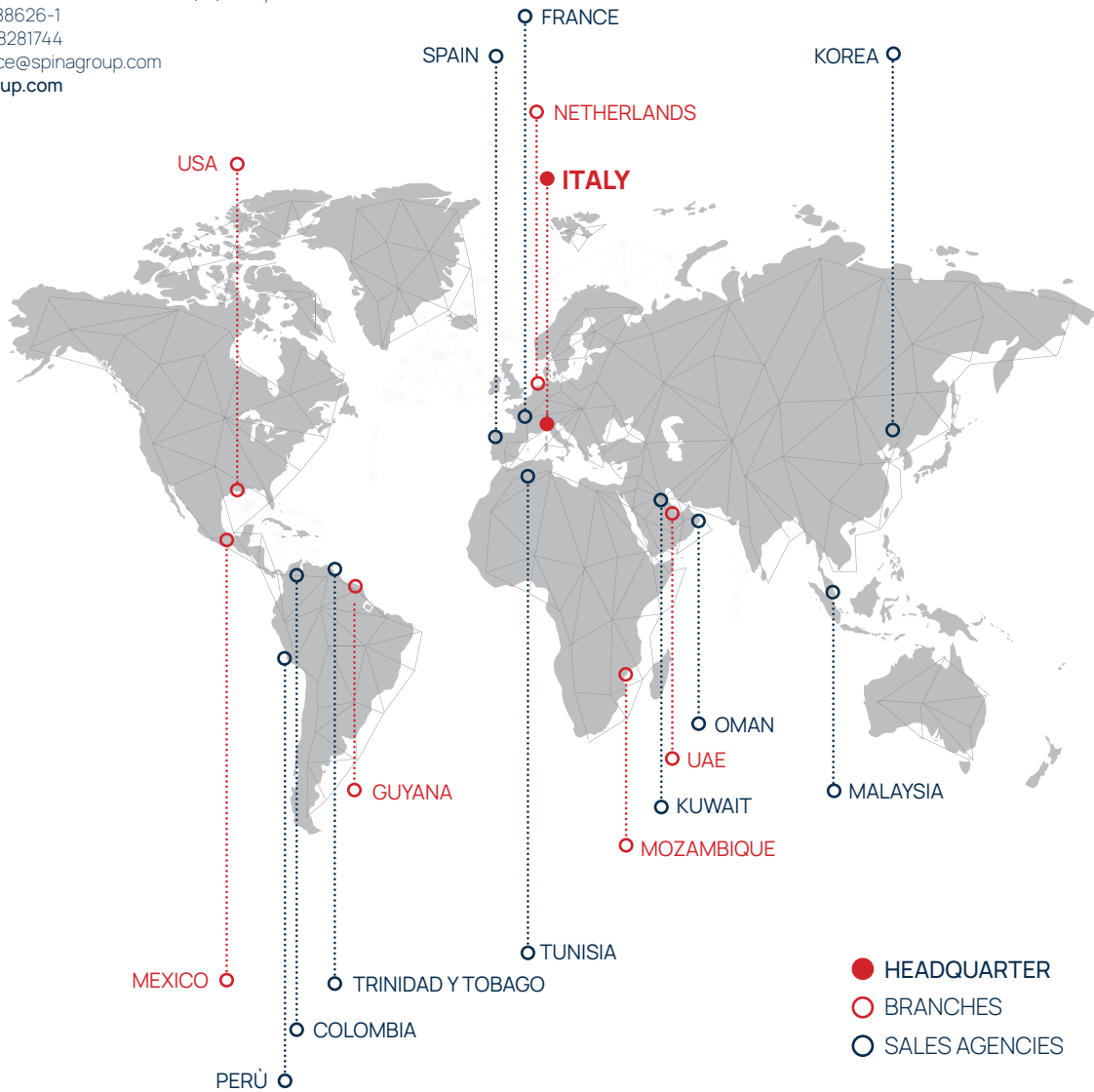
Tecnicas Reunidas

Total Energies

WORLDWIDE

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